

Program Numbers:

- 1) Member Companies and Their Employees: 39CEX1 / 39CEX2 (Type B/E)
- 2) Same Household as the Employee of a Member Company: 39CEY1 / 39CEY2 (Type 1/L)

January 2, 2014  
March 1, 2014  
December 3, 2014  
+ January 6, 2015

**ASSOCIATED BUILDERS & CONTRACTORS, INC**  
**2014 MODEL YEAR**  
**OFFICIAL PROGRAM RULES**

+ PROGRAM PERIOD: February 20, 2013 through **June 30, 2015**

PROGRAM TYPE: Consumer Bonus Cash

Refer to Incentive Rules Manual (Gold Book) and Incentive Summary Communications.

**1) PROGRAM DESCRIPTION: MEMBER COMPANIES & THEIR EMPLOYEES**  
**(39CEX1 and 39CEX2)**

This program offers eligible current Associated Builders and Contractors, Inc. (ABC) MEMBER COMPANIES AND THEIR EMPLOYEES a \$500 cash allowance to be applied toward the Commercial purchase (Type Sale B) or lease (Type Sale E) of an eligible vehicle for day-to-day business use (Type Sale B or E). Although the vehicle is registered and titled in the name of an individual (i.e., member company employee), Member Companies and their employees are eligible for On-The-Job allowances.

In NVDR, in the Business Name Field, input the individual's first and last name, followed by the words (ABC EMPLOYEE). See NVDR example below:

For NVDR: Business Name Field: Joe Jones (ABC EMPLOYEE)

Proof of ABC Company Membership and proof of employment (see '**Customer Eligibility**' for detailed requirements).

Note: ABC Member Companies and employees that qualify as a Fleet (purchase (5) or more in one year or have a minimum of (15) vehicles in operation) can obtain a Fleet Account Number (FAN) by calling 1-800-999-FLEET. Members that qualify as a Fleet can receive their choice of Retail Incentives or the Fleet Street Program plus receive the On-The-Job incentive. Sale must be reported as a Type 3 or 5. (Note: Member's claiming Fleet/Retail Incentives and On-The-Job (type sale 3/5) do **not** qualify for this \$500 offer).

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program.

**2) PROGRAM DESCRIPTION: SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY**  
**(39CEY1 and 39CEY2)**

This program offers HOUSEHOLD RESIDENTS of Associated Builders and Contractors, Inc. (ABC) Member Company Employees a \$500 cash allowance to be applied toward the Retail purchase (Type Sale 1) or lease (Type Sale L) of an eligible vehicle.

Household members claiming 39CEY1 or 39CEY2 are **ineligible** for the On-The-Job program.

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program

**PARTICIPATING DEALERS:**

All franchised FCA US LLC dealers who agree to abide by these Official Program Rules are eligible to participate.

**CUSTOMER ELIGIBILITY:**

1) **ABC MEMBER COMPANIES & THEIR EMPLOYEES (39CEX1 and 39CEX2) – Type Sale B or E**

Customer must be currently employed by or be the owner of the ABC Member company. The following documentation will be provided to the dealer:

- A copy of the customer's company page from the ABC online member directory (<http://www.abc.org> > Find Contractors > print screen OR a copy of a current communication from Associated Builders and Contractors, Inc (ABC) that identifies the customer's company as a Member of the Association
- Proof of current employment or ownership of the ABC member company (paystub or company ID badge).
- Picture ID (driver's license and/or company ID with photo)

Sales must be reported as either Type B or E and are compatible with applicable On-the-Job programs. Vehicle can be registered in the name of the individual Member Company employee, the Member Company owner or the Member Company business name.

2) **PROGRAM DESCRIPTION: SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY (39CEY1 and 39CEY2) Type Sale 1 or L**

Individuals residing at the same residence as the ABC Member Company employee must provide the following documentation.

- Same documentation as required for MEMBER COMPANY & THEIR EMPLOYEES (above), establishing that the company listed is a current ABC member.
- Proof of residence in the same household as the eligible member.
  - Driver's license of member employee
  - Driver's license of household resident

Sales must be reported as Type 1 or L and are NOT compatible with any On-the-Job programs.

The incentive is not transferable to anyone outside the original Member's household/address.

**DEALER RESPONSIBILITY:**

It is the dealer's responsibility to verify the customer's eligibility based on the proof required. Dealer must retain proof of program eligibility documentation outlined above – reference specific Customer Eligibility.

1) **MEMBER COMPANIES & THEIR EMPLOYEES**

**NOTE: This is Type Sale B or E (39CEX1 / 39CEX2). The dealer must claim both the Associated Builders and Contractors, Inc. Member Employee program code AND the appropriate On-The-Job Commercial Allowance code.**

2) **SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY** i.e., Individuals residing in the same household.

If questions, the dealer may contact ABC Chapter of Member Company or contact ABC National at 703-812-2061 and request an immediate email correspondence of current communication (referenced above) to be **attained at the time of sale and retained in the deal jacket**.

The total consumer incentive payment must be clearly shown on the signed FINAL buyer's order / purchase contract or if a lease, on the FINAL lease contract on the "Rebates and Non-Cash Credits" line. This computation must be done at the time of sale or lease, and must be identified on the buyer's order or purchase contract as a sales incentive/rebate. The cash allowance must not be combined with customer down payment or other dealer provided discounts.

In the case of a lease, the minimum term must be no less than 12 months.

Any claim reported through DealerCONNECT without required proof of eligibility could result in a dealer chargeback, or non-payment of a dealer claim.

**1) MEMBER COMPANIES AND THEIR EMPLOYEES: 39CEX1 (Type B)**

Eligible Models  
2014 Model Year

Ram Brand  
Ram Cargo Van

Fiat Brand  
500L

**+ INELIGIBLE AS OF 1-6-2015**

Town & Country  
Dart  
Grand Caravan  
Journey

**1) MEMBER COMPANIES AND THEIR EMPLOYEES: 39CEX2 (Type B/E)**

Eligible Models  
2014 Model Year

Chrysler Brand  
300 / 300C (excluding SRT)

Dodge Brand  
Charger (excluding SRT)  
Durango

Ram Brand  
Ram 1500/2500/3500 Pickups – All cabs  
Ram 3500/4500/5500 Chassis Cabs  
ProMaster (all models)

**+ INELIGIBLE AS OF 1-6-2015**

Avenger  
Grand Cherokee  
Cherokee

**2) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY: 39CEY1 (Type 1)**

Eligible Models  
2014 Model Year

Ram Brand  
Ram Cargo Van

Fiat Brand  
500L

**+ INELIGIBLE AS OF 1-6-2015**

Town & Country  
Dart  
Grand Caravan  
Journey

**2) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY: 39CEY2 (Type 1/L)**

Eligible Models  
2014 Model Year

Chrysler Brand  
300 / 300C (excluding SRT)

Dodge Brand  
Charger (excluding SRT)  
Durango

Ram Brand  
Ram 1500/2500/3500 Pickups – All cabs  
Ram 3500/4500/5500 Chassis Cabs  
ProMaster (all models)

**+ INELIGIBLE AS OF 1-6-2015**

Avenger  
Grand Cherokee  
Cherokee

**PROGRAM COMPATIBILITY:**

This program is compatible with the following program types, providing the vehicle meets all program eligibility requirements:

- Automobility program
- National or Regional Consumer Cash Allowance/APR programs
- National or Regional Consumer Lease Cash programs
- National or Regional Lease Rate programs
- National or Regional Dealer Cash programs
- All Target Direct Mail / Certificate programs
- On-The-Job Commercial Vehicle programs

This program is not compatible with the following program types:

- Dealership Employee Purchase programs
- Friends programs
- Chrysler Affiliate Rewards programs
- Chrysler Employee Advantage program

Last rev. 1.5.15  
39CEX1 / 39CEX2  
39CEY1 / 39CEY2

Program Numbers:

- 1) Member Companies and Their Employees: 39CFX1 / 39CFX2 (Type Sale B/E)
- 2) Same Household as the Employee of a Member Company: 39CFY1 / 39CFY2 (Type Sale 1/L)

June 18, 2014  
September 12, 2014  
January 6, 2015  
+ January 13, 2015

**ASSOCIATED BUILDERS & CONTRACTORS, INC**  
**2015 MODEL YEAR**  
**OFFICIAL PROGRAM RULES**

PROGRAM PERIOD: June 1, 2014 through January 4, 2016

PROGRAM TYPE: Consumer Bonus Cash

Refer to Incentive Rules Manual (Gold Book) and Incentive Summary Communications.

**1) PROGRAM DESCRIPTION: MEMBER COMPANIES & THEIR EMPLOYEES 39CFX1 / 39CFX2 (Type Sale B/E)**

This program offers eligible current Associated Builders and Contractors, Inc. (ABC) MEMBER COMPANIES AND THEIR EMPLOYEES a \$500 cash allowance to be applied toward the Commercial purchase (Type Sale B) or lease (Type Sale E) of an eligible vehicle for day-to-day business use. Although the vehicle is registered and titled in the name of an individual (i.e., member company employee), Member Companies and their employees are eligible for On-The-Job allowances.

In NVDR, in the Business Name Field, input the individual's first and last name, followed by the words (ABC EMPLOYEE). See NVDR example below:

For NVDR: Business Name Field: Joe Jones (ABC EMPLOYEE)

Proof of ABC Company Membership and proof of employment (see '**Customer Eligibility**' for detailed requirements).

Note: ABC Member Companies and employees that qualify as a Fleet (purchase (5) or more in one year or have a minimum of (15) vehicles in operation) can obtain a Fleet Account Number (FAN) by calling 1-800-999-FLEET. Members that qualify as a Fleet can receive their choice of Retail Incentives or the Fleet Street Program plus receive the On-The-Job incentive. Sale must be reported as a Type Sale 3 or 5. (Note: Member's claiming Fleet/Retail Incentives and On-The-Job (Type Sale 3/5) **do not** qualify for this \$500 offer).

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program.

**2) PROGRAM DESCRIPTION: SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY 39CFY1 / 39CFY2 (Type Sale 1/L)**

This program offers HOUSEHOLD RESIDENTS of Associated Builders and Contractors, Inc. (ABC) Member Company Employees a \$500 cash allowance to be applied toward the Retail purchase (Type Sale 1) or lease (Type Sale L) of an eligible vehicle.

Household members claiming 39CFY1/39CFY2 are **ineligible** for the On-The-Job program.

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program

#### **PARTICIPATING DEALERS:**

All franchised FCA US LLC dealers who agree to abide by these Official Program Rules are eligible to participate.

#### **CUSTOMER ELIGIBILITY:**

##### 1) **ABC MEMBER COMPANIES & THEIR EMPLOYEES 39CFX1 / 39CFX2 (Type Sale B/E)**

Customer must be currently employed by or be the owner of the ABC Member company. The following documentation will be provided to the dealer:

- A copy of the customer's company page from the ABC online member directory (<http://www.abc.org> > Find Contractors > print screen OR a copy of a current communication from Associated Builders and Contractors, Inc. (ABC) that identifies the customer's company as a Member of the Association
- Proof of current employment or ownership of the ABC member company (paystub or company ID badge).
- Picture ID (driver's license and/or company ID with photo)

Sales must be reported as Type Sale B or Type Sale E and are compatible with applicable On-the-Job programs. Vehicle can be registered in the name of the individual Member Company employee, the Member Company owner or the Member Company business name.

##### 2) **PROGRAM DESCRIPTION: SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY 39CFY1 /39CFY2 (Type Sale 1/L)**

Individuals residing at the same residence as the ABC Member Company employee must provide the following documentation.

- Same documentation as required for MEMBER COMPANY & THEIR EMPLOYEES (above), establishing that the company listed is a current ABC member.
- Proof of residence in the same household as the eligible member.
  - Driver's license of member employee
  - Driver's license of household resident

Sales must be reported as Type Sale 1 or Type Sale L and are NOT compatible with any On-the-Job programs.

The incentive is not transferable to anyone outside the original Member's household/address.

#### **DEALER RESPONSIBILITY:**

It is the dealer's responsibility to verify the customer's eligibility based on the proof required. Dealer must retain proof of program eligibility documentation outlined above – reference specific Customer Eligibility.

##### 1) **MEMBER COMPANIES & THEIR EMPLOYEES**

<p><b>NOTE: This is Type Sale B / E (39CFX1/39CFX2). The dealer must claim both the Associated Builders and Contractors, Inc. Member Employee program code AND the appropriate On-The-Job Commercial Allowance code.</b></p>
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- 2) **SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY** i.e., Individuals residing in the same household.

If questions, the dealer may contact ABC Chapter of Member Company or contact ABC National at 703-812-2061 and request an immediate email correspondence of current communication (referenced above) to be **attained at the time of sale and retained in the deal jacket.**

The total consumer incentive payment must be clearly shown on the signed FINAL buyer's order / purchase contract or if a lease, on the FINAL lease contract on the "Rebates and Non-Cash Credits" line. This computation must be done at the time of sale or lease, and must be identified on the buyer's order or purchase contract as a sales incentive/rebate. The cash allowance must not be combined with customer down payment or other dealer provided discounts.

In the case of a lease, the minimum term must be no less than 12 months.

Any claim reported through DealerCONNECT without required proof of eligibility could result in a dealer chargeback, or non-payment of a dealer claim.

**1) MEMBER COMPANIES AND THEIR EMPLOYEES: 39CFX1 (Type Sale B)**

MODEL ELIGIBILITY:

Eligible Models  
2015 Model Year

Chrysler Brand  
200 (excluding LX)

**The following models are eligible as of 8-5-14**

Chrysler Brand  
Town & Country

Dodge Brand  
Dart (excluding SE)  
Grand Caravan (excluding AVP)  
Journey (excluding AVP)

Ram Brand  
Ram Cargo Van

FIAT Brand  
500L

**2) MEMBER COMPANIES AND THEIR EMPLOYEES: 39CFX2 (Type B/E) – eligible as of 8-5-14**

MODEL ELIGIBILITY:

2015 Model Year

Chrysler Brand  
300 / 300C (excluding SRT)

Dodge Brand  
Charger (excluding SRT)  
Durango

Jeep Brand  
Grand Cherokee (excluding SRT)  
Cherokee

**+ Ram Brand**

Ram 1500/2500/3500 Pickups – All cabs

Ram 3500/4500/5500 Chassis Cabs  
Ram ProMaster Van  
**+ Ram ProMaster City – Effective 1-6-2015**

**3) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY: 39CFY1 (Type Sale 1)**

MODEL ELIGIBILITY:

Eligible Models  
2015 Model Year

Chrysler Brand  
200 (excluding LX)

**The following models are eligible as of 8-5-14**

Chrysler Brand  
Town & Country

Dodge Brand  
Dart (excluding SE)  
Grand Caravan (excluding AVP)  
Journey (excluding AVP)

Ram Brand  
Ram Cargo Van

FIAT Brand  
500L

**2) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY: 39CFY2 (Type 1/L) – eligible as of 8-5-14**

MODEL ELIGIBILITY:

2015 Model Year

Chrysler Brand  
300 / 300C (excluding SRT)

Dodge Brand  
Charger (excluding SRT)  
Durango

Jeep Brand  
Grand Cherokee (excluding SRT)  
Cherokee

**+ Ram Brand**  
Ram 1500/2500/3500 Pickups – All cabs  
Ram 3500/4500/5500 Chassis Cabs  
Ram ProMaster Van  
**+ Ram ProMaster City – Effective 1-6-2015**

**PROGRAM COMPATIBILITY:**

This program is compatible with the following program types, providing the vehicle meets all program eligibility requirements:

- Automobility program



- National or Regional Consumer Cash Allowance/APR programs
- National or Regional Consumer Lease Cash programs
- National or Regional Lease Rate programs
- National or Regional Dealer Cash programs
- All Target Direct Mail / Certificate programs
- On-The-Job Commercial Vehicle programs

This program is not compatible with the following program types:

- Dealership Employee Purchase programs
- Friends programs
- Chrysler Affiliate Rewards programs
- Chrysler Employee Advantage program

Rev. 01/13/15

39CFX1 (Type Sale B)

39CFX2 (Type Sale B/E)

39CFY1 (Type Sale 1)

39CFY2 (Type Sale 1/L)