Program Numbers:

1) Member Companies and Their Employees: 40CEJ1 / 40CEJ2 (Type B/E)

2) Same Household as the Employee of a Member Company / AGC Inc. Chapter and National Employees:

40CEK1 / 40CEK2 (Type 1/L)

January 2, 2014 March 1, 2014 December 3, 2014 + January 6, 2015

ASSOCIATED GENERAL CONTRACTORS, INC 2014 MODEL YEAR OFFICIAL PROGRAM RULES

+ PROGRAM PERIOD: February 20, 2013 through June 30, 2015

PROGRAM TYPE: Consumer Bonus Cash

Refer to Incentive Rules Manual (Gold Book) and Incentive Summary Communications.

1) PROGRAM DESCRIPTION: MEMBER COMPANIES & THEIR EMPLOYEES (40CEJ1 and 40CEJ2)

This program offers eligible current Associated General Contractors, Inc. (AGC) <u>MEMBER</u> <u>COMPANIES AND THEIR EMPLOYEES</u> a \$500 cash allowance to be applied toward the Commercial purchase (Type Sale B) or lease (Type Sale E) of an eligible vehicle for day-to-day business use (Type Sale B or E). Although the vehicle is registered and titled in the name of an <u>individual</u> (i.e., member company employee), Member Companies and their employees are eligible for On-The-Job allowances).

In NVDR, in the Business Name Field, input the <u>individual's</u> first and last name, followed by the words (AGC EMPLOYEE). See NVDR example below:

For NVDR: Business Name Field: Joe Jones (AGC EMPLOYEE)

Proof of AGC Company Membership and proof of employment (see 'Customer Eligibility' for detailed requirements).

Note: AGC Member Companies and employees that qualify as a Fleet (purchase (5) or more in one year or have a minimum of (15) vehicles in operation) can obtain a Fleet Account Number (FAN) by calling 1-800-999-FLEET. Members that qualify as a Fleet can receive their choice of Retail Incentives or the Fleet Street Program plus receive the On-The-Job incentive. Sale must be reported as a Type 3 or 5. (Note: Member's claiming Fleet/Retail Incentives and On-The-Job (type sale 3/5) do not qualify for this \$500 offer).

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program.

2) PROGRAM DESCRIPTION: SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ASSOCIATED GENERAL CONTRACTORS, INC CHAPTER & NATIONAL EMPLOYEES (40CEK1 and 40CEK2)

This program offers HOUSEHOLD RESIDENTS of Associated General Contractors, Inc. (AGC) Member Company Employees AND AGC Inc. Employees a \$500 cash allowance to be applied toward the Retail purchase (Type Sale 1) or lease (Type Sale L) of an eligible vehicle.

Household members / AGC Inc. employees claiming 40CEK1 or 40CEK2 are **ineligible** for the On-The-Job program.

ASSOCIATED GENERAL CONTRACTORS, INC. CHAPTER AND NATIONAL EMPLOYEES are also eligible for \$500 cash allowance toward the Retail purchase (Type Sale 1) or lease (Type Sale L) of an eligible vehicle. AGC Chapter and National employees are ineligible for the On-The-Job program.

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program

PARTICIPATING DEALERS:

All franchised FCA US LLC dealers who agree to abide by these Official Program Rules are eligible to participate.

CUSTOMER ELIGIBILITY:

1) AGC MEMBER COMPANIES & THEIR EMPLOYEES (40CEJ1 and 40CEJ2) - Type Sale B or E

Customer must be currently employed by or be the owner of the AGC Member company. The following documentation will be provided to the dealer:

- A copy of the customer's company page from the AGC online member directory
 (http://www.agc.org > Find Contractors > print screen OR a copy of a current communication
 from Associated General Contractors, Inc. (AGC) that identifies the customer's company as a
 Member of the Association
- Proof of current employment or ownership of the AGC member company (paystub or company ID badge).
- Picture ID (driver's license and/or company ID with photo)

Sales must be reported as either Type B or E and are compatible with applicable On-the-Job programs. Vehicle can be registered in the name of the individual Member Company employee, the Member Company owner or the Member Company business name.

2) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ASSOCIATED GENERAL CONTRACTORS, INC CHAPTER AND NATIONAL EMPLOYEES (40CEK1 and 40CEK2) Type Sale 1 or L

Individuals residing at the same residence as the AGC Member Company employee / AGC INC employee must provide the following documentation.

- Same documentation as required for MEMBER COMPANY & THEIR EMPLOYEES (above), establishing that the company listed is a current AGC member or an employee of AGC Inc.
- Proof of residence in the same household as the eligible member.
 - o Driver's license of member employee
 - Driver's license of household resident

Associated General Contractors, Inc. Chapter and National employees must provide the following documentation:

- Proof of current employment by AGC, Inc. (paystub or company ID badge).
- Picture ID (driver's license and/or company ID with photo

Sales must be reported as Type 1 or L and are NOT compatible with any On-the-Job programs.

The incentive is not transferable to anyone outside the original Member's household/address.

DEALER RESPONSIBILITY:

It is the dealer's responsibility to verify the customer's eligibility based on the proof required. Dealer must retain proof of program eligibility documentation outlined above – reference specific Customer Eligibility.

1) MEMBER COMPANIES & THEIR EMPLOYEES

NOTE: This is Type Sale B or E (40CEJ1 / 40CEJ2). The dealer must claim both the Associated General Contractors, Inc. Member Employee program code AND the appropriate On-The-Job Commercial Allowance code.

2) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ASSOCIATED
GENERAL CONTRACTORS, INC CHAPTER & NATIONAL EMPLOYEES i.e., Individuals residing in the same household AND employees of AGC Inc.

If questions, the dealer may contact AGC Chapter of Member Company or contact AGC National at **703-548-3118** and request an immediate email correspondence of current communication (referenced above) to be attained at the time of sale and retained in the deal jacket.

The total consumer incentive payment must be clearly shown on the signed FINAL buyer's order / purchase contract or if a lease, on the FINAL lease contract on the "Rebates and Non-Cash Credits" line. This computation must be done at the time of sale or lease, and must be identified on the buyer's order or purchase contract as a sales incentive/rebate. The cash allowance must not be combined with customer down payment or other dealer provided discounts.

In the case of a lease, the minimum term must be no less than 12 months.

Any claim reported through DealerCONNECT without required proof of eligibility could result in a dealer chargeback, or non-payment of a dealer claim.

1) MEMBER COMPANIES AND THEIR EMPLOYEES: 40CEJ1 (Type B)

Eligible Models

2014 Model Year

Ram Brand Ram Cargo Van

Fiat Brand 500L

+ INELIGIBLE AS OF 1-6-2015

Town & Country Dart Grand Caravan Journey

1) MEMBER COMPANIES AND THEIR EMPLOYEES: 40CEJ2 (Type B/E)

Eligible Models 2014 Model Year

Chrysler Brand

300 / 300C (excluding SRT)

<u>Dodge Brand</u> Charger (excluding SRT) Durango

Ram Brand

Ram 1500/2500/3500 Pickups – All cabs Ram 3500/4500/5500 Chassis Cabs ProMaster (all models)

+ INELIGIBLE AS OF 1-6-2015

Avenger

Grand Cherokee

Cherokee

2) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ASSOCIATED GENERAL CONTRACTORS, INC. CHAPTER & NATIONAL EMPLOYEES: 40CEK1 (Type 1)

Eligible Models

2014 Model Year

Ram Brand

Ram Cargo Van

Fiat Brand

500L

+ INELIGIBLE AS OF 1-6-2015

Town & Country

Dart

Grand Caravan

Journey

2) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ASSOCIATED GENERAL CONTRACTORS, INC. CHAPTER & NATIONAL EMPLOYEES: 40CEK2 (Type 1/L)

Eligible Models

2014 Model Year

Chrysler Brand

300 / 300C (excluding SRT)

Dodge Brand

Charger (excluding SRT)

Durango

Ram Brand

Ram 1500/2500/3500 Pickups - All cabs

Ram 3500/4500/5500 Chassis Cabs

ProMaster (all models)

+ INELIGIBLE AS OF 1-6-2015

Avenger

Grand Cherokee

Cherokee

PROGRAM COMPATIBILITY:

This program is compatible with the following program types, providing the vehicle meets all program eligibility requirements:

- Automobility program
- National or Regional Consumer Cash Allowance/APR programs
- National or Regional Consumer Lease Cash programs
- National or Regional Lease Rate programs
- National or Regional Dealer Cash programs
- All Target Direct Mail / Certificate programs
- On-The-Job Commercial Vehicle programs

This program is not compatible with the following program types:

- Dealership Employee Purchase programs
 Friends programs
 Chrysler Affiliate Rewards programs
 Chrysler Employee Advantage program

Last rev. 1.5.15 40CEJ1 / 40CEJ2 40CEK1 / 40CEK2

Program Numbers:

1) Member Companies and Their Employees:

40CFJ1 / 40CFJ2 (Type Sale B/E)

 Same Household as the Employee of a Member Company / AGC Inc. Chapter and National Employees:
 40CFK1 / 40CFK2 (Type Sale 1/L)

June 18, 2014 September 12, 2014 January 6, 2015 + January 13, 2015

ASSOCIATED GENERAL CONTRACTORS, INC 2015 MODEL YEAR OFFICIAL PROGRAM RULES

PROGRAM PERIOD: June 1, 2014 through January 4, 2016

PROGRAM TYPE: Consumer Bonus Cash

Refer to Incentive Rules Manual (Gold Book) and Incentive Summary Communications.

1) PROGRAM DESCRIPTION: MEMBER COMPANIES & THEIR EMPLOYEES 40CFJ1 / 40CFJ2 (Type Sale B/E)

This program offers eligible current Associated General Contractors, Inc. (AGC) <u>MEMBER COMPANIES AND THEIR EMPLOYEES</u> a \$500 cash allowance to be applied toward the Commercial purchase (Type Sale B) or lease (Type Sale E) of an eligible vehicle for day-to-day business use. Although the vehicle is registered and titled in the name of an <u>individual</u> (i.e., member company employee), Member Companies and their employees are eligible for On-The-Job allowances).

In NVDR, in the Business Name Field, input the <u>individual's</u> first and last name, followed by the words (AGC EMPLOYEE). See NVDR example below:

For NVDR: Business Name Field: Joe Jones (AGC EMPLOYEE)

Proof of AGC Company Membership and proof of employment (see 'Customer Eligibility' for detailed requirements).

Note: AGC Member Companies and employees that qualify as a Fleet (purchase (5) or more in one year or have a minimum of (15) vehicles in operation) can obtain a Fleet Account Number (FAN) by calling 1-800-999-FLEET. Members that qualify as a Fleet can receive their choice of Retail Incentives or the Fleet Street Program plus receive the On-The-Job incentive. Sale must be reported as a Type Sale 3 or 5. (Note: Member's claiming Fleet/Retail Incentives and On-The-Job (Type Sale sale 3/5) do not qualify for this \$500 offer).

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program.

2) PROGRAM DESCRIPTION: SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ASSOCIATED GENERAL CONTRACTORS, INC CHAPTER & NATIONAL EMPLOYEES 40CFK1 / 40CFK2 (Type Sale 1/L)

This program offers HOUSEHOLD RESIDENTS of Associated General Contractors, Inc. (AGC) Member Company Employees AND AGC Inc. Employees a \$500 cash allowance to be applied toward the Retail purchase (Type Sale 1) or lease (Type Sale L) of an eligible vehicle.

Household members / AGC Inc. employees claiming 40CFK1 are **ineligible** for the On-The-Job program.

Associated General Contractors, Inc. Chapter and National Employees are also eligible for \$500 cash allowance toward the Retail purchase (Type Sale 1) or lease (Type Sale L) of an eligible vehicle. AGC Chapter and National employees are ineligible for the On-The-Job program.

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program

PARTICIPATING DEALERS:

All franchised FCA US LLC dealers who agree to abide by these Official Program Rules are eligible to participate.

CUSTOMER ELIGIBILITY:

1) AGC MEMBER COMPANIES & THEIR EMPLOYEES 40CFJ1 / 40CFJ2 (Type Sale B/E)

Customer must be currently employed by or be the owner of the AGC Member company. The following documentation will be provided to the dealer:

- A copy of the customer's company page from the AGC online member directory
 (http://www.agc.org > Find Contractors > print screen OR a copy of a current communication
 from Associated General Contractors, Inc. (AGC) that identifies the customer's company as a
 Member of the Association
- Proof of current employment or ownership of the AGC member company (paystub or company ID badge).
- Picture ID (driver's license and/or company ID with photo)

Sales must be reported as Type Sale B or Type Sale E and are compatible with applicable On-the-Job programs. Vehicle can be registered in the name of the individual Member Company employee, the Member Company owner or the Member Company business name.

2) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ASSOCIATED GENERAL CONTRACTORS, INC CHAPTER AND NATIONAL EMPLOYEES 40CFK1 / 40CFK2 (Type Sale 1/L)

Individuals residing at the same residence as the AGC Member Company employee / AGC INC employee must provide the following documentation.

- Same documentation as required for MEMBER COMPANY & THEIR EMPLOYEES (above), establishing that the company listed is a current AGC member or an employee of AGC Inc.
- Proof of residence in the same household as the eligible member.
 - o Driver's license of member employee
 - o Driver's license of household resident

Associated General Contractors, Inc. Chapter and National employees must provide the following documentation:

- Proof of current employment by AGC, Inc. (paystub or company ID badge).
- Picture ID (driver's license and/or company ID with photo

Sales must be reported as Type Sale 1 or Type Sale L and are NOT compatible with any On-the-Job programs.

The incentive is not transferable to anyone outside the original Member's household/address.

DEALER RESPONSIBILITY:

It is the dealer's responsibility to verify the customer's eligibility based on the proof required. Dealer must retain proof of program eligibility documentation outlined above – reference specific Customer Eligibility.

1) MEMBER COMPANIES & THEIR EMPLOYEES

NOTE: This is Type Sale B (40CFJ1/40CFJ2). .The dealer must claim both the Associated General Contractors, Inc. Member Employee program code AND the appropriate On-The-Job Commercial Allowance code.

2) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ASSOCIATED
GENERAL CONTRACTORS, INC CHAPTER & NATIONAL EMPLOYEES i.e., Individuals residing in the same household AND employees of AGC Inc.

If questions, the dealer may contact AGC Chapter of Member Company or contact AGC National at 703-548-3118 and request an immediate email correspondence of current communication (referenced above) to be attained at the time of sale and retained in the deal jacket.

The total consumer incentive payment must be clearly shown on the signed FINAL buyer's order / purchase contract or if a lease, on the FINAL lease contract on the "Rebates and Non-Cash Credits" line. This computation must be done at the time of sale or lease, and must be identified on the buyer's order or purchase contract as a sales incentive/rebate. The cash allowance must not be combined with customer down payment or other dealer provided discounts.

In the case of a lease, the minimum term must be no less than 12 months.

Any claim reported through DealerCONNECT without required proof of eligibility could result in a dealer chargeback, or non-payment of a dealer claim.

1) MEMBER COMPANIES AND THEIR EMPLOYEES: 40CFJ1 (Type Sale B)

MODEL ELIGIBILITY:

Eligible Models

2015 Model Year

Chrysler Brand

200 (excluding LX)

The following models are eligible as of 8-5-14

Chrysler Brand

Town & Country

Dodge Brand

Dart (excluding SE)

Grand Caravan (excluding AVP)

Journey (excluding AVP)

Ram Brand

Ram Cargo Van

FIAT Brand

500L

2) MEMBER COMPANIES AND THEIR EMPLOYEES: 40CFJ2 (Type B/E) - eligible as of 8-5-14

MODEL ELIGIBILITY:

2015 Model Year

Chrysler Brand

300 / 300C (excluding SRT)

Dodge Brand

Charger (excluding SRT)

Durango

Jeep Brand

Grand Cherokee (excluding SRT)

Cherokee

+ Ram Brand

Ram 1500/2500/3500 Pickups - All cabs

Ram 3500/4500/5500 Chassis Cabs

Ram ProMaster Van

+ Ram ProMaster City - Effective 1-6-2015

3) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ASSOCIATED GENERAL CONTRACTORS, INC. CHAPTER & NATIONAL EMPLOYEES: 40CFK1 (Type Sale 1)

MODEL ELIGIBILITY:

Eligible Models 2015 Model Year

Chrysler Brand

200 (excluding LX)

The following models are eligible as of 8-5-14

Chrysler Brand

Town & Country

Dodge Brand

Dart (excluding SE)

Grand Caravan (excluding AVP)

Journey (excluding AVP)

Ram Brand

Ram Cargo Van

FIAT Brand

500L

4) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ASSOCIATED GENERAL CONTRACTORS, INC. CHAPTER & NATIONAL EMPLOYEES: 40CFK2 (Type 1/L) – eligible as of 8-5-14

MODEL ELIGIBILITY:

2015 Model Year

Chrysler Brand

300 / 300C (excluding SRT)

Dodge Brand

Charger (excluding SRT)

Durango

<u>Jeep Brand</u> Grand Cherokee (excluding SRT)

Cherokee

+ Ram Brand

Ram 1500/2500/3500 Pickups - All cabs

Ram 3500/4500/5500 Chassis Cabs

Ram ProMaster Van

+ Ram ProMaster City - Effective 1-6-2015

PROGRAM COMPATIBILITY:

This program is compatible with the following program types, providing the vehicle meets all program eligibility requirements:

- Automobility program
- National or Regional Consumer Cash Allowance/APR programs
- National or Regional Consumer Lease Cash programs
- National or Regional Lease Rate programs
- National or Regional Dealer Cash programs
- o All Target Direct Mail / Certificate programs
- o On-The-Job Commercial Vehicle programs

This program is not compatible with the following program types:

- Dealership Employee Purchase programs
- Friends programs
- o Chrysler Affiliate Rewards programs
- o Chrysler Employee Advantage program

Rev. 01/13/15 40CFJ1 (Type Sale B) 40CFJ2 (Type Sale B/E) 40CFK1 (Type Sale 1) 40CFK2 (Type Sale 1/L)